TABLE 27. GENERAL SALES TAX RATES and NET COLLECTIONS and INDIVIDUAL INCOME TAX NET COLLECTIONS and PERSONAL INCOME

| State | State <br> sales <br> tax rate <br> as of <br> $7 / 1 / 2011$ <br> $[\%]$ | Rank | Grocery <br> food non- <br> prepared <br> items [1] <br> Taxable (T) <br> Exempt (E) | Drugs <br> Prescrip- <br> tion, non- <br> prescription <br> Taxable (T) <br> Exempt (E) | Vendor Discounts+++Collection discountsallowed seller forqualifying transactions |  | Popu-lationasof$7 / 1 / 2011$$[1,000 s]$ | General sales tax collections fiscal year 2011* |  |  | Per <br> capita <br> collections <br> per $1 \varnothing$ <br> of tax + <br> $[\$]$ | Personal income2010 |  | Sales tax collections as a percent of |  | Individual income tax collections fiscal year 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{aligned} & \text { Amount } \\ & {[\$ 1,000 \mathrm{~s}]} \end{aligned}$ | Per capita |  | $\begin{gathered} \text { Amount } \\ {[\$ 1,000 \mathrm{~s}]} \end{gathered}$ |  | Per capita [\$] |  |  |  |  |
|  |  |  |  |  |  |  | Rank |  | $\begin{gathered} \text { Amount } \\ {[\$ 1,000 \mathrm{~s}]} \end{gathered}$ |  |  |  | Per capita [\$] |  |  |  |  |
|  |  |  |  |  | $\begin{gathered} \text { Basic } \\ \text { provisions } \end{gathered}$ | Maximum/ minimum |  |  |  |  |  |  |  |  |  |  |
|  |  |  |  |  |  |  |  |  | [\%] |  |  |  |  | Rank |  |  |
| Alabama. | 4 | 37 | T | E,T | 5\%-2\% | \$400/mo M | 4,803 | 2,174,639 |  | 452.79 | 43 | 113.20 | 161,314,102 | 33,710 | 1.35\% | 41 | 2,795,906 | 582.15 |
| Arizon | 6.6 | 7 | E | E,T | 1\% | \$10K/yr M | 6,483 | 5,874,113 |  | 906.15 | 16 | 137.30 | 216,589,552 | 33,773 | 2.71\% | 11 | 2,863,658 | 441.75 |
| Arkansa | 6 | 15 | 1.5\% [2] | E,T | 2\% | \$1K/mo M | 2,938 | 2,736,946 | 931.57 | 12 | 155.26 | 94,581,100 | 32,373 | 2.89\% | 6 | 2,270,383 | 772.77 |
| California | 6.25 | 11 | E | E,T | None |  | 37,692 | 30,996,372 | 822.36 | 20 | 113.43 | 1,564,209,194 | 41,893 | 1.98\% | 23 | 50,508,441 | 1,340.03 |
| Colorado. | 2.9 | 45 | E | E,T | 2.22\% |  | 5,117 | 2,173,882 | 424.85 | 45 | 146.50 | 212,545,078 | 42,107 | 1.02\% | 44 | 4,540,586 | 887.39 |
| Connecticut..... | 6.35 | 9 | E | E,T | None |  | 3,581 | 3,252,123 | 908.23 | 15 | 151.37 | 198,177,832 | 55,427 | 1.64\% | 34 | 6,469,246 | 1,806.69 |
| Florida. | 6 | 15 | E | E,T | 2.5\% | \$30/report M | 19,058 | 19,353,000 | 1,015.50 | 6 | 169.25 | 722,368,152 | 38,345 | 2.68\% | 13 |  | - |
| Georgia. | 4 | 37 | E [2] | E,T | 3\%-0.5\% |  | 9,815 | 5,080,777 | 517.64 | 41 | 129.41 | 335,370,808 | 34,531 | 1.51\% | 36 | 7,658,782 | 780.30 |
| Hawaii. | 4 | 37 | T [3] | E,T | None |  | 1,375 | 2,495,807 | 1,815.38 | 1 | 453.85 | 55,832,057 | 40,952 | 4.47\% | 1 | 1,247,291 | 907.25 |
| Idaho... | 6 | 15 | T [3] | E,T | None |  | 1,585 | 1,187,070 | 748.95 | 24 | 124.82 | 49,577,319 | 31,556 | 2.39\% | 15 | 1,169,247 | 737.70 |
| Illinois. | 6.25 | 11 | 1\% | T,T[4] | 1.75\% | \$5/yr min | 12,869 | 7,420,829 | 576.63 | 38 | 92.26 | 539,680,018 | 42,025 | 1.38\% | 39 | 11,225,000 | 872.23 |
| Indiana | 7 | 1 | E | E,T | 0.73\%-0.26\% | see note | 6,517 | 6,269,721 | 962.07 | 10 | 137.44 | 220,865,747 | 34,028 | 2.84\% | 7 | 4,583,977 | 703.40 |
| Iowa. | 6 | 15 | E | E,T | None |  | 3,062 | 2,232,028 | 728.87 | 26 | 121.48 | 115,547,890 | 37,882 | 1.93\% | 24 | 2,851,449 | 931.14 |
| Kansas | 6.3 | 10 | T [3] | E,T | None |  | 2,871 | 2,487,499 | 866.35 | 18 | 137.52 | 110,205,217 | 38,545 | 2.26\% | 17 | 2,689,843 | 936.82 |
| Kentucky. | 6 | 15 | E | E,T | 1.75\%-1\% | \$1.5K/report M | 4,369 | 2,896,252 | 662.86 | 31 | 110.48 | 141,302,143 | 32,504 | 2.05\% | 22 | 3,417,779 | 782.22 |
| Louisiana. | 4 | 37 | E [2] | E,T | 1.1\% |  | 4,575 | 2,812,804 | 614.84 | 35 | 153.71 | 168,704,348 | 37,116 | 1.67\% | 33 | 2,403,956 | 525.47 |
| Maine. | 5 | 28 | E | E,T | None |  | 1,328 | 1,010,241 | 760.62 | 22 | 152.12 | 48,620,161 | 36,629 | 2.08\% | 18 | 1,420,982 | 1,069.87 |
| Maryland........ | 6 | 15 | E | E,E | 1.2\%-0.9\% | \$500/return M | 5,828 | 3,896,700 | 668.58 | 30 | 111.43 | 281,304,904 | 48,621 | 1.39\% | 38 | 6,644,962 | 1,140.12 |
| Massachusetts.. | 6.25 | 11 | E | E,T | None |  | 6,588 | 4,920,521 | 746.94 | 25 | 119.51 | 335,264,289 | 51,143 | 1.47\% | 37 | 11,597,152 | 1,760.47 |
| Michigan. | 6 | 15 | E | E,T | 0.75\%-0.5\% | \$6/mo min | 9,876 | 9,477,156 | 959.60 | 11 | 159.93 | 339,043,905 | 34,326 | 2.80\% | 8 | 6,391,544 | 647.17 |
| Minnesota.. | 6.875 | 6 | E | E,E | None |  | 5,345 | 4,657,395 | 871.38 | 17 | 126.75 | 225,853,125 | 42,528 | 2.06\% | 20 | 7,482,396 | 1,399.92 |
| Mississippi. | 7 | 1 | T | E,T | 2\% | \$50/mo M | 2,979 | 2,969,375 | 996.93 | 7 | 142.42 | 91,600,117 | 30,841 | 3.24\% | 4 | 1,397,578 | 469.22 |
| Missouri.. | 4.225 | 36 | 1.225\% | E,T | 2\% |  | 6,011 | 2,972,654 | 494.56 | 42 | 117.06 | 218,278,293 | 36,406 | 1.36\% | 40 | 4,534,346 | 754.38 |
| Nebraska. | 5.5 | 26 | E | E,T | 2.5\% | \$75/mo M | 1,843 | 1,385,363 | 751.84 | 23 | 136.70 | 72,189,707 | 39,445 | 1.92\% | 25 | 1,721,548 | 934.28 |
| Nevada. | 4.6 | 34 | E | E,T | 0.25\% |  | 2,723 | 2,931,547 | 1,076.46 | 5 | 234.01 | 96,751,471 | 35,777 | 3.03\% | 5 |  |  |
| New Jersey...... | 7 | 1 | E | E,E | None |  | 8,821 | 8,144,397 | 923.28 | 13 | 131.90 | 443,741,546 | 50,428 | 1.84\% | 31 | 10,617,034 | 1,203.59 |
| New Mexico..... | 5 | 28 | E | E,T | None |  | 2,082 | 1,891,591 | 908.45 | 14 | 181.69 | 68,050,198 | 32,940 | 2.78\% | 9 | 1,096,922 | 526.80 |
| New York... | 4 | 37 | E | E,E | 5\% | \$200/qtr M | 19,465 | 11,581,018 | 594.96 | 37 | 148.74 | 952,673,131 | 49,119 | 1.22\% | 43 | 36,209,216 | 1,860.20 |
| North Carolina+ | 4.75 | 32 | E [2,4] | E,T | None |  | 9,656 | 6,185,008 | 640.51 | 34 | 111.39 | 330,825,526 | 34,604 | 1.87\% | 29 | 9,869,492 | 1,022.07 |
| North Dakota... | 5 | 28 | E | E,T | 1.5\% | \$93/mo M | 684 | 776,378 | 1,135.17 | 4 | 227.03 | 28,646,144 | 42,462 | 2.71\% | 12 | 433,116 | 633.27 |
| Ohio.. | 5.5 | 26 | E | E,T | 0.75\% |  | 11,545 | 7,767,709 | 672.82 | 29 | 122.33 | 414,567,053 | 35,931 | 1.87\% | 27 | 8,820,082 | 763.98 |
| Oklahoma... | 4.5 | 35 | T [3] | E,T | 1\% | \$2.5K/mo M | 3,792 | 2,177,458 | 574.30 | 39 | 127.62 | 133,616,459 | 35,535 | 1.63\% | 35 | 2,385,413 | 629.15 |
| Pennsylvania.... | 6 | 15 | E | E,E | 1\% |  | 12,743 | 8,951,757 | 702.49 | 28 | 117.08 | 514,351,774 | 40,444 | 1.74\% | 32 | 9,831,427 | 771.52 |
| Rhode Island. | 7 | 1 | E | E,T | None |  | 1,051 | 824,507 | 784.27 | 21 | 112.04 | 44,207,139 | 42,001 | 1.87\% | 30 | 1,016,217 | 966.63 |
| South Carolina. | 6 | 15 | E [2] | E,T | 3\%-2\% | \$3.1K/yr M | 4,679 | 2,793,683! | 597.041 | 36 | 99.51 | 149,283,181 | 32,193 | 1.87\% | 28 | 2,907,731! | 621.41 |

TABLE 27. -Continued

| State |  | Rank | Groceryfood non-prepareditems [1]Taxable (T)Exempt (E) | Drugs <br> Prescrip- <br> tion, non- <br> prescription <br> Taxable (T) <br> Exempt (E) | Vendor Discounts+++ <br> Collection discounts <br> allowed seller for <br> qualifying transactions |  |  | General sales tax collections fiscal year 2011* |  |  | Per <br> capita <br> collections <br> per 1q <br> of tax + <br> $[\$]$ <br> 24.5 | Personal income 2010 |  | Sales tax collections as a percent of |  | Individual income tax collections fiscal year 2011 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  | $\begin{gathered} \text { Amount } \\ {[\$ 1,000 \mathrm{~s}]} \end{gathered}$ | Per capita |  | Amount$[\$ 1,000 \mathrm{~s}]$ |  | Per capita [\$] |  |  |  |  |
|  |  |  |  |  |  |  | Rank |  |  |  |  |  | Per |  |  |  |  |
|  |  |  |  |  | Basic | Maximum/ |  |  |  |  |  |  |  | Amount | capita |  |  |
|  |  |  |  |  | provisions | minimum |  |  | [\%] |  |  |  | Rank | [\$1,000s] | [\$] |  |  |
| South Dakota. | 4 | 37 | T [3] | E,T | None |  | 824 | 808,091 | 980.60 | 8 | 245.15 | 32,302,753 | 39,558 | 2.50\% | 14 |  | - |
| Tennessee... | 7 | 1 | 5.5\% | E,T | Limited |  | 6,403 | 6,186,336 | 966.11 | 9 | 138.02 | 223,165,735 | 35,103 | 2.77\% | 10 | 189,518 | 29.60 |
| Texas. | 6.25 | 11 | E | E,E | 0.5\% |  | 25,675 | 21,793,858 | 848.85 | 19 | 135.82 | 965,236,295 | 38,222 | 2.26\% | 16 | - | - |
| Utah.. | 4.7 | 33 | 1.75\% [2] | E,T | 1.31\% |  | 2,817 | 1,843,856 | 654.49 | 32 | 139.25 | 89,152,008 | 32,121 | 2.07\% | 19 | 2,298,220 | 815.78 |
| Vermont... | 6 | 15 | E | E,E | None |  | 626 | 325,622 | 519.81 | 40 | 86.63 | 24,870,824 | 39,736 | 1.31\% | 42 | 556,013 | 887.59 |
| Virginia.......... | 4 | 37 | 1.5\% [2] | E,E | 3\%-1.5\% |  | 8,097 | 3,460,741 | 427.43 | 44 | 106.86 | 354,127,225 | 44,134 | 0.98\% | 45 | 9,530,628 | 1,177.11 |
| Washington..... | 6.5 | 8 | E | E,T | None |  | 6,830 | 10,580,395 | 1,549.10 | 2 | 238.32 | 283,367,864 | 42,024 | 3.73\% | 2 | - | - |
| West Virginia... | 6 | 15 | 3\% | E,T | None |  | 1,855 | 1,210,255 | 652.30 | 33 | 108.72 | 58,979,760 | 31,806 | 2.05\% | 21 | 1,665,885 | 897.88 |
| Wisconsin.. | 5 | 28 | E | E,T | 0.5\% | \$10/period min | 5,712 | 4,109,019 | 719.40 | 27 | 143.88 | 216,338,590 | 38,010 | 1.90\% | 26 | 6,429,115 | 1,125.59 |
| Wyoming........ | 4 | 37 | E | E,T | None |  | 568 | 862,805 | 1,518.60 | 3 | 379.65 | 25,604,496 | 45,353 | 3.37\% | 3 |  | - |
| Total 45 states.. | - | - | - | - | - |  | 303,156 | 235,939,298 | $778.28{ }^{\text {a }}$ | - | - | 11,968,884,230 | $39,768{ }^{\text {a }}$ | 1.97\% ${ }^{\text {a }}$ | - | 251,742,081 | $830.40^{\text {a }}$ |

Detail may not add to totals due to rounding.
Personal income amounts are BEA estimates and are in current dollars (not adjusted for inflation).
Per capita personal income amounts are BEA estimates based on July $\mathbf{1 , 2 0 1 0}$ population estimates of the Bureau of the Census.
Per capita tax collection amounts are computations based on July $\mathbf{1 , 2 0 1 1}$ population estimates of the Bureau of the Census and should be interpreted as a reflection of the portion of tax
imposed (collected) on behalf of each individual.
*Includes general sales tax, use tax, gross income and gross receipts taxes, but excludes excise taxes levied on specific commodities and services. Collections may include tax receipts
from transactions subject to a preferential rate other than the general sales tax rate shown. Data for some states include state-collected local sales tax.
North Carolina sales tax data include $\$ 15,519,895$ retained by state to pay for the costs of collecting and distributing local sales taxes.
${ }^{\text {a }}$ Weighted average computations based on collection totals and population for the 45 states levying a general state sales tax.
${ }^{+}$Computation based on the prevalent rate in effect for fiscal year 2010-11.
 transaction period.
+++ Vendor discounts-Twenty-six states allow merchants to retain portions of sales taxes collected as compensation for administrative costs associated with collecting the sales tax; this portion may be referred to as vendor fee, discount, or allowance. In some states, the vendor discount varies by the amount of tax liability:
Alabama-5\% of the first $\$ 100$ of tax liability and $\mathbf{2 \%}$ of the excess amount with a maximum of $\$ 400$ per month
Georgia-3\% of the first $\$ \mathbf{3 , 0 0 0}$ tax liability and $0.5 \%$ of the excess amount
Indiana-certain utilities not entitled to allowance; $0.73 \%$ of tax liability less than $\$ 60 \mathrm{~K}, \mathbf{0 . 5 3 \%}$ of tax liability between $\$ 60 \mathrm{~K}$ and $\$ 600 \mathrm{~K}$, and $0.26 \%$ of tax liability exceeding $\$ 600 \mathrm{~K}$
Kentucky- $\mathbf{1 . 7 5 \%}$ of the first $\$ 1,000$ tax liability and $1 \%$ of the excess amount with a maximum of $\$ 1,500$ per reporting period
Maryland $-1.2 \%$ of the first $\$ 6,000$ tax liability and $0.9 \%$ of the excess amount with a maximum of $\$ 500$ per return
Michigan-greater of $\mathbf{0 . 7 5 \%}(\mathbf{0 . 5 \%})$ of tax liability generated from a $\mathbf{4 \%}$ rate: $\$ 150$ ( $\$ 75$ ) maximum, or the amount collected from a $\mathbf{4 \%}$ rate on $\$ 150$ of taxable purchase, $\$ 6$; the allowable percentage applied to tax liability generated from a $4 \%$ rate $(\mathbf{0 . 7 5 \%}$ or $0.5 \%)$ is based on payment date.
South Carolina-3\% if tax liability is less than $\$ 100$; maximum annual discount is $\$ 10 \mathrm{~K}$ for out-of-state filers filing voluntarily
Texas-additional discount of $\mathbf{1 . 2 5 \%}$ applies for early payment
Virginia-discount varies: $\mathbf{1 . 2 \%}(\mathbf{1 . 6 \%}$ food tax) of the first $\mathbf{\$ 6 2 . 5 K} \mathbf{;} \mathbf{0 . 9 2 \%}$ ( $\mathbf{1 . 2 \%}$ food tax) of the amount from $\mathbf{\$ 6 2 . 5 K}$ to $\$ \mathbf{2 0 8 K}$; and $\mathbf{0 . 6 \%}$ ( $\mathbf{0 . 8 \%}$ food tax) of the remainder. No discount allowed on electronically filed returns.

## Food and drug items:

[1] Food purchased for consumption off-premises; food prepared by a grocery is taxable in all states as meals. Many states that exempt grocery food may tax soft drinks, candy, and confections.
[2] Food subject to local taxes.
[3] Rebate or income tax credit allowed to offset sales tax on food.
[4] Food purchased for consumption off-premises in North Carolina is subject to only a $2 \%$ local sales tax rate.
Sources: U.S. Census Bureau, Population Division. Table NST-EST2011-01-Annual Estimates of the Population for the States: July 1, 2011, December 2011 release.
U.S. Census Bureau, Governments Division. Annual Survey of State Government Tax Collections: 2011, April 12, 2012 release, April 11, 2013 update.

Bureau of Economic Analysis. Table SA1-3, Regional Economic Information System, September 25, 2012 release.
Sales Tax Institute; Federation of Tax Administrators; Commerce Clearing House

