

**NORTH CAROLINA DEPARTMENT OF REVENUE
2017 Advanced Personal Property Seminar
Joseph S. Koury Convention Center
Sheraton Greensboro Hotel at the Four Seasons Mall
Greensboro, North Carolina**

September 18 – 20, 2017

Monday September 18 – Guilford Ballroom Section G

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|---------------------|----------------------------------------------------------------------------------------------------------------------------------------------------|
| 8:30 am - 9:00 am | Check-in |
| 9:00 am - 9:05 am | Introduction |
| 9:05 am - 9:50 am | VTS New Report Database
Jeff McDonald & Sanjay Chouhan
Farragut, Inc. |
| 10:00 am - 10:50 am | VTS New Report Database - DEMO
Jeff McDonald & Sanjay Chouhan
Farragut, Inc. |
| 11:00 am - 11:50 am | The PTEP Education Program
Kirk Boone
University of North Carolina School of
Government |
| 12:00 pm - 1:30 pm | Lunch-On Your Own |
| 1:30 pm - 2:20 pm | Why We “<u>LOVE</u>” Mobile Homes!
Panel of County Appraisers:
Pretena Ingram - Mecklenburg County
Tarasa Lewis - Edgecombe County |

2:30 pm - 3:20 pm **A Discussion on Various Personal Property Topics**
Chris McLaughlin
University of North Carolina School of Government

3:30 pm - 4:20 pm **How the NCACC Benefits Us All!**
Linda Millsaps
North Carolina Association of County Commissioners

Tuesday September 19 – Guilford Ballroom Section G

9:00 am - 9:50 am **Benefits From Using the Billboard Structures Valuation Guide**
Panel of County Appraisers:
Jessica Danner – Swain County
Delenna Stiles – Cherokee County
Jennifer Williams – Vance County
Dave Duty, Moderator
North Carolina Department of Revenue

10:00 am - 10:50 am **VTS Update: GAP Billing**
Travis Isaacs
North Carolina Department of Revenue

11:00 am - 11:50 am **A Global/Local Overview of Syngenta**
Chris Tutino
Syngenta Crop Protection, LLC

12:00 pm - 1:30 pm **Lunch-On Your Own**

1:30 pm - 2:20 pm

Inconsistency: From Murphy to Manteo
David Baker
North Carolina Association of County
Commissioners

2:30 pm - 3:20 pm

Tiny Housing
Laura & Matt LaVoie
Speakers on Tiny Housing

3:30 pm - 4:20 pm

Personal Property PTC Appeals Update
Tina Stone
North Carolina Department of Revenue

**NORTH CAROLINA DEPARTMENT OF REVENUE
2017 Advanced Real Property Seminar
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Greensboro, North Carolina**

September 20 to September 22, 2017

Joint Morning Session with Real and Personal Property

Wednesday September 20 – Guilford Ballroom Section G

8:30 am - 9:00 am **Registration**

9:00 am - 9:05 am **Introduction**

9:05 am - 10:00 am **Legislative Updates & Topics of Interest**
David Baker
North Carolina Association of County
Commissioners

Morning Break-Out Sessions

10:00 am - 10:50 am **Personal Property Track: Electronic
Listing**
Tax Management Associates – Section G
Group #1
County Tax Services – Oak Room
Group #2

- 11:00 am - 11:50 am **Personal Property Track: Electronic Listing**
Tax Management Associates – Section G
Group #2
County Tax Services – Oak Room
Group #1
- 10:00 am– 10:50 am **Real Property Track: Data Collection Technology/Sampling**
Vincent Valuations – Sect. F
- 11:00 am – 11:50 am **Real Property Track: KNIME Technology**
Tax Management Associates – Sect. F
- 12:00 pm – 1:30 pm **Lunch – On Your Own**
Return to Sections F, G, & the Oak Room
- 1:30 pm - 4:20 pm **A Statistical Review of Your Sales**
Preplanned Rotation Tim Bross - Tyler Technologies
Michael Brown – Lee County
Guilford Ballroom Sect. G
- Preplanned Rotation **Leveraging Oblique Imagery and Change Detection in the Revaluation Process**
Erin Ford - Pictometry
Guilford Ballroom Sect. F
- Preplanned Rotation **Technology; From Start to Finish**
Jake Lackey – Spatialest
Oak Room

Thursday September 21 – Guilford Ballroom Section G

- 9:00 am - 9:50 am **Big Box Valuation**
John Burgiss, Assessor
Forsyth County
- 10:00 am - 10:50 am **The PTEP Education Program**
Kirk Boone
University of North Carolina School of
Government
- 11:00 am - 11:50 am **A Review of TR-1 & 2; AV-50**
Mike Connolly & George Hermane
North Carolina Department of Revenue
- 12:00 pm - 1:30 pm **Lunch-On Your Own**
- 1:30 pm - 2:20 pm **Data Sharing**
John Burgiss, Assessor
Forsyth County
- 2:30 pm - 3:20 pm **Inconsistencies Among N.C. Counties**
David Baker
North Carolina Association of County
Commissioners
- 3:30 pm - 4:20 pm **Appeals to the PTC**
Steve Pelfrey
North Carolina Department of Revenue

Friday September 22 – Guilford Ballroom Section G

- 9:00 am - 9:50 am **Dealing With Conflict in the Office**
John Stephens
University of North Carolina School of
Government
- 10:00 am - 10:50 am **Valuation of Conservation Easements**
David Pope
Hotel & Club Associates
- 11:00 am - 11:50 am **Brownfields**
Tony Duque
North Carolina Department of
Environmental Quality
- 11:50 am - 12:00 pm **Closing Remarks**